## Memorandum

DATE
October 12, 2018


CITY OF DALLAS

то Honorable Mayor and Members of the City Council
subject Sales Tax Receipts
The August 2018 sales tax receipts from the State Comptroller's Office are $\$ 23,995,432$ which represents a 3.1 percent increase in total collections compared to the same reporting period last year.

- August 2017 actual
- August 2018 budget
- August 2018 actual
\$23,277,160
\$24,049,220
\$23,995,432

Sales tax receipts for the first 11 months of FY 2017-18 are more than budgeted by $\$ 1,606,049$ or 0.6 percent. Over the most recent 12 months, sales tax receipts have increased by 3.6 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

## M. Elegaboth Reich

M. Elizabeth Reich

Chief Financial Officer

Attachment
c: T.C. Broadnax, City Manager Christopher Casa, City Attorney (Interim)
Carol A. Smith, City Auditor (Interim) Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Colbert, Chief of Staff to the City Manager

Majed A. Al-Ghafry, Assistant City Manager Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer Directors and Assistant Directors

## SALES TAX

as of August 2018

|  | ACTUAL FY 2016-17 | $\begin{aligned} & \text { BUDGET } \\ & \text { FY 2017-18 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY 2017-18 } \end{aligned}$ | YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT. DOLLARS PERCENT |  | YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET DOLIARS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OCT | \$23,256,127 | \$24,027,490 | \$24,658,939 | \$1,402,812 | 6.0\% | \$631,450 | 2.6\% |
| NOV | 22,167,177 | 22,902,421 | 23,107,433 | 940,256 | 4.2\% | 205,011 | 0.9\% |
| DEC | 30,146,384 | 31,146,284 | 30,495,919 | 349,535 | 1.2\% | $(650,365)$ | -2.1\% |
| JAN | 21,809,865 | 22,533,258 | 22,512,572 | 702,707 | 3.2\% | $(20,686)$ | -0.1\% |
| FEB | 21,898,775 | 22,625,117 | 22,085,841 | 187,066 | 0.9\% | $(539,276)$ | -2.4\% |
| MAR | 28,359,166 | 29,299,787 | 30,639,226 | 2,280,060 | 8.0\% | 1,339,439 | 4.6\% |
| APR | 22,205,794 | 22,942,319 | 23,469,135 | 1,263,341 | 5.7\% | 526,815 | 2.3\% |
| MAY | 23,406,768 | 24,183,127 | 24,246,315 | 839,547 | 3.6\% | 63,187 | 0.3\% |
| JUN | 27,407,086 | 28,316,129 | 28,316,678 | 909,592 | 3.3\% | 549 | 0.0\% |
| JUL | 23,147,421 | 23,915,178 | 24,018,891 | 871,470 | 3.8\% | 103,712 | 0.4\% |
| AUG | 23,277,160 | 24,049,220 | 23,995,432 | 718,272 | 3.1\% | $(53,788)$ | -0.2\% |
| SEP | 26,528,842 | 27,408,755 |  |  |  |  |  |
| TOTAL | \$293,610,565 | \$303,349,086 | \$277,546,380 | \$10,464,657 | 3.9\% | \$1,606,049 | 0.6\% |



