Memorandum



DATE March 19, 2021

^{TO} Honorable Mayor and Members of the City Council

SUBJECT M/WBE Participation for March 24, 2021 Council Agenda

It is the mission of the Office of Economic Development Business and Workforce Inclusion division to ensure non-discriminatory practices and eliminate barriers while resourcing businesses to the next step in their business life cycle. The policy of the City of Dallas is to use certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City's construction, procurement, and professional services contracts. For your information, staff is providing you with the summary below of M/WBE participation for the voting items scheduled for the March 24, 2021 City Council Agenda. The total contract award amount, consisting of 27 agenda items, is \$32.2M. M/WBE is applicable to 18 of the 27 agenda items. For these items, construction and architecture and engineering items total \$11.5M with an overall M/WBE participation of \$6.6M or 57.32%, while goods and services items total \$17.2M with an overall M/WBE participation of \$4.1M or 23.77%. Goods and service items have less opportunities for M/WBE participation due to the specialized nature of the specifications, and participation on those contracts is limited to availability of M/WBE vendors.

As a reminder, the NEW M/WBE goals are:

| Architecture & Engineering | Construction | Professional Services | Other Services | Goods |
|-------------------------------|--------------|--------------------------|----------------|--------|
| 34.00% | 32.00% | 38.00% | N/A | 32.00% |

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Below is a summary of local business for primes and subs as well as the workforce utilization for prime contractors. In addition to the local information provided below, you can find the local status for each prime contractor under the M/WBE information section of the agenda information sheet. Also, the local status for each prime contractor and the percentage of local workforce is included in the agenda information sheet.

Local Business

This agenda consists of 27 agenda items being awarded to multiple prime contractors and subcontractors. This agenda has a total of 43 M/WBE subcontractors. 15 or 34.88% of the M/WBE subcontractors are local. The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors.

| Vendor | Local | | Dallas County | | Non-Local | | Total |
|-----------|-------|--------|---------------|--------|-----------|--------|-------|
| Prime | 14 | 40.00% | 1 | 2.86% | 20 | 57.14% | 35 |
| M/WBE Sub | 15 | 34.88% | 7 | 16.28% | 21 | 48.84% | 43 |

Local Workforce

This agenda consists of 27 agenda items with a total of 35 prime contractors. **Ten prime** contractors or 28.57% of prime contractors reported a local workforce composition greater than 20.00%.

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2017 Bond Program – March 24, 2021 Council Agenda

Business and Workforce Inclusion continues to work diligently with the Bond Program Office to ensure, not only that the M/WBE goals are met, but to also include diverse teams on the bond program projects. This agenda includes ten agenda items that are funded by 2017 bond funds. These items total \$4.1M with an overall M/WBE participation of \$2.1M or 50.53% M/WBE participation on a 34.00% goal.

2017 Bond Program – Inception to Date

2017 Bond Program ITD consists of 276 items totaling \$476.1M with an overall M/WBE participation of \$210.1M or 44.12%.

Highlighted Items:

Temporary Industrial Labor – Department of Sanitation Services

Agenda Item No. 45 Authorize Supplemental Agreement No. 3 to increase the service contract in the amount of \$4.1M with Results Staffing, Inc. for temporary industrial labor for the Department of Sanitation Services. This item includes participation from one M/WBE vendor, the Prime contractor, resulting in \$4.1M participation or 100.00% M/WBE participation. This item falls into the 'other services' procurement category, therefore does not have an M/WBE participation goal.

Water Quality Improvement Construction Management – Dallas Water Utilities

Agenda Item No. 54 Authorize Supplemental Agreement No. 1 to the professional services contract in the amount of \$4.4M with Freese and Nichols, Inc. to provide additional construction management services required for construction contracts related to water quality improvements at the Elm Fork Water Treatment Plant and the East Side Water Treatment Plant and improvements at the Walcrest Pump Station located at Hillcrest Road and Walnut Hill Lane. This item includes participation from five M/WBE vendors resulting in \$1.9M participation or 42.79% M/WBE participation on a 34.00% goal.

Please feel free to contact me if you have any questions or should you require additional information.

c:

Zarin D. Gracey Assistant Director Office of Economic Development

T.C. Broadnax, City Manager Chris Caso, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services M. Elizabeth Reich, Chief Financial Officer M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion Directors and Assistant Directors

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