

Memorandum



CITY OF DALLAS

DATE November 8, 2019

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

September 2019 sales tax receipts from the State Comptroller's Office are \$26 million, which represents the final sales tax revenue for FY 2018-19. For the full fiscal year, we budgeted \$311.6 million and total receipts are \$313.5 million. Actual receipts for the year exceeded budget by \$1.8 million or 0.6 percent. FY 2018-19 actual receipts are \$8.1 million or 2.6 percent better than FY 2017-18 actual receipts.

As you will recall, the State withheld \$5.2 million from our August 2019 distribution to recoup a prior overpayment from an out-of-state retailer for the period of July 2014 through July 2017. Additionally, the September 2019 receipts were reduced by \$3.8 million to pay off prior overpayments for which we had entered into multi-year repayment plans with the State Comptroller's Office in prior fiscal years. By making these payments from FY 2018-19 revenue, we have avoided continued reductions of our monthly revenue for the next three years when sales tax returns may not be as strong as they have been in FY 2018-19 and we will save on interest expense. We now have no outstanding payments due to the State Comptroller's Office.

FY 2018-19 revenue exceeded budget by \$1.8 million. If not for the two repayments listed above, we would have exceeded budget by \$10.8 million. Next month's receipts will be for the first month of FY 2019-20. We will continue to monitor sales tax revenue each month and keep you informed.

M. Elizabeth Reich
Chief Financial Officer

Attachment

cc: T.C. Broadnax, City Manager
Chris Caso, City Attorney (Interim)
Mark Swann, City Auditor
Biliera Johnson, City Secretary
Preston Robinson, Administrative Judge
Kimberly Bizer Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager
Joey Zapata, Assistant City Manager
Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer
Michael Mendoza, Chief of Economic Development and Neighborhood Services
Laila Aleqresh, Chief Innovation Officer
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion
Directors and Assistant Directors

SALES TAX

as of September 2019

	ACTUAL FY 2017-18	BUDGET FY 2018-19	ACTUAL FY 2018-19	YTD VARIANCE FY 18-19 ACT. VS. FY 17-18		YTD VARIANCE FY 18-19 ACTUAL VS. BUDGET	
				DOLLARS	PERCENT	DOLLARS	PERCENT
OCT	\$24,658,939	\$25,163,364	\$25,049,631	\$390,692	1.6%	(\$113,733)	-0.5%
NOV	23,107,433	23,580,119	24,571,164	1,463,732	6.3%	991,045	4.2%
DEC	30,495,919	31,119,745	32,289,498	1,793,580	5.9%	1,169,754	3.8%
JAN	22,512,572	22,973,091	24,523,254	2,010,682	8.9%	1,550,163	6.7%
FEB	22,085,841	22,537,630	23,361,412	1,275,570	5.8%	823,781	3.7%
MAR	30,639,226	31,265,984	29,690,536	(948,690)	-3.1%	(1,575,448)	-5.0%
APR	23,469,135	23,949,221	25,775,135	2,306,000	9.8%	1,825,914	7.6%
MAY	24,246,315	24,742,298	25,722,682	1,476,367	6.1%	980,383	4.0%
JUN	28,316,678	28,895,925	29,391,839	1,075,161	3.8%	495,914	1.7%
JUL	24,018,891	24,510,222	25,745,004	1,726,113	7.2%	1,234,782	5.0%
AUG	23,995,432	24,486,284	21,317,027	(2,678,405)	-11.2%	(3,169,257)	-12.9%
SEP	27,851,403	28,421,132	26,023,568	(1,827,835)	-6.6%	(2,397,564)	-8.4%
TOTAL	\$305,397,783	\$311,645,016	\$313,460,750	\$8,062,967	2.6%	\$1,815,734	0.6%

